

## **Historic, archived document**

Do not assume content reflects current scientific knowledge, policies, or practices.



# **Special Gladiolus Offers!**

## **TERMS AND CONDITIONS OF SALE**

With these prices all previous quotations are withdrawn.

**All Bulbs are sold F. O. B. Dowagiac, Michigan,** and travel at risk of purchaser.

**All Bulbs offered in this list are healthy, free of thrips, true-to-name, and strictly up to size.** We do not substitute without permission. Mention second choice in ordering if you have same.

**Delivery on demand. We ship daily.** If you want a rush order kindly mark order "RUSH."

All bulbs are offered subject to prior sale and to any and all contingencies beyond our control.

**Terms — Net Cash. We have priced stock to sell** and it will be to **your advantage to order early.** Anticipate your winter and spring requirements and **mail your orders now.** Prices will advance later because large Bulbs are short crop this season.

### **Depend on Hunter for your full requirements**

Michigan grown Bulbs are preferred by experienced Buyers and Planters. Remember quality stocks cost less in the long run and there are no better Bulbs than Hunter's.

**Cultural directions and Leaflet on thrip control free on request.**



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# If You Ask Me

# Here are the 12 Best Glads

for every live wide-awake seedsman to list. They will sell themselves, for they are the most popular, best advertised Gladiolus in America today.

All are large flowering, modern exhibition type, show winners everywhere and useful cut flowers commanding better than market prices.

## 12 BEST GLADS BY POPULAR APPROVAL

W. H. PHIPPS, (Diener) Late. LaFrance Pink, overlaid with light Rose-salmon. Lighter towards center, with lightly speckled Ruby throat markings. From 12 to 20 florets open at a time. A Novelty which will cause you to exclaim with wonder. First size Bulbs, \$16.00 per 1000; second size, \$12.00; third size, \$9.00.

MINUET (Coleman) Late mid-season. Beautiful, clear lavender, with good size and fine placement. Substance extra good. A standard by which others are judged. First size bulbs, \$32.00 per 1000; second size, \$25.00; third size, \$19.00.

MRS. LEON DOUGLAS, (Diener) Mid-season. Mammoth in size and a veritable giant in height. This Salmon-rose-pink glad has rapidly won the favor of Glad fans everywhere. Flame and Scarlet splashings and fleckings add to the richness of the flower. First size bulbs, \$16.00 per 1000; second size, \$12.00; third size \$9.00.

DR. F. E. BENNETT, (Diener) Early Mid-season. Brilliant Orange-Scarlet. A color much in demand. Extra large and vigorous. Acknowledged one of the best. First size Bulbs, \$16.00 per 1000; second size, \$12.00; third size, \$9.00.

PFITZER'S TRIUMPH, (Pfitzer) Early mid-season. Enormous blooms of a bright Orange-red color, with small deeper throat blotch. Almost a self color, two to four blooms open at once. Striking for exhibition purposes. Not desirable as an outdoor flower on account of wilting down in strong sun, and the fact that it needs staking to withstand rain and wind. Has created a sensation in the show-rooms around the world. First size Bulbs, \$32.00 per 1000; second size, \$25.00; third size, \$19.00.

MARMORA, (Errey) Mid-season. Very large flower of an unusual mauve gray coloring. Sometimes called a smoky lavender. This

variety is of the present popular exhibition type, with eight to ten large heavy florets open at once. An outstanding novelty. First size Bulbs, \$55.00 per 1000; second size, \$40.00; third size, \$32.00.

GOLDEN DREAM, (Groff) Late. Clear deep yellow. Tall, straight, vigorous plant. Very popular. A variety of good growth habits. First size Bulbs, \$12.50 per 1000; second size, \$10.00; third size, \$8.00.

BETTY NUTHALL (Salbach) Very Late. Glowing orange-pink with lighter throat. A very tall, vigorous grower. Many open well placed florets make this an outstanding variety. First size Bulbs, \$40.00 per 1000; second size, \$32.00; third size, \$25.00.

VEILCHENBLAU (Pfitzer) Early Mid-season. The leading blue Gladiolus. The first large, vigorous violet-blue Gladiolus. Has a darker blotch on the lower petals, which adds to the beauty of the flower. Color suggests that of the Iris. First size bulbs, \$32.00 per 1000; second size \$25.00; third size, \$19.00.

PAUL PFITZER (Pfitzer) Early mid-season. The best dark violet-red Gladiolus ever offered. Heavily ruffled with very large flowers. Strong and healthy. First size bulbs, \$40.00 per 1000; second size, \$32.00; third size, \$25.00.

FERN KYLE (Kunderd) Mid-season. A large ruffled creamy white variety, with slight amaranth purple throat markings. Superb for cutting and for exhibition. First size bulbs \$20.00 per 1000; second size, \$16.00; third size, \$12.00.

YVONNE, (Krelage) Second early. Large and lovely blotted blush. Truly sensational. Very vigorous. We predict a great future for this variety. First size bulbs, \$20.00 per 1000; second size, \$16.00; third size, \$12.00.



### SPECIAL OFFER — Best Sellers Collection.

25 Bulbs each of the above 12 varieties in first size (300 Bulbs in all, list value \$8.29), correctly labelled and carefully packed for only **\$7.00**. The same in second size, **\$5.00**, third size, **\$3.75**.

100 Bulbs each of the above 12 varieties in first size (1200 Bulbs in all, list value \$33.15) correctly labelled and carefully packed for only **\$25.00**. The same in second size, **\$17.50**; third size, **\$12.00**.

Cultural directions and leaflet on thrip control free on request

**GEO. W. HUNTER -- Grower**  
**R. F. D. No. 4, Dowagiac, Michigan**

*"Depend on Hunter for Gladiolus"*



Your favorite flower  
the Gladiolus



View of one of our Gladiolus Fields — Annual production several million bulbs.

All gladiolus are beautiful but **those florists and growers who make money must plant profitable money making varieties.** In addition to the popular modern list on page 1 which every grower, no matter how small, should have and the fine forcing list on the next page, I recommend the following list for variety's sake as not every customer will buy the same colors and varieties. Flowers cannot be standardized like many lines

of staple merchandise. The **florist, seedsman, nurseryman or grower who understands merchandising** will keep a **representative list to give variety** and change it often enough to **keep it up-to-date.** These varieties are well known, some are old standbys, all are useful as cut flowers. If you don't know them get acquainted this year and let them help you make money in 1934:

General Color	Per 1000 Bulbs			
	No. 1	No. 2	No. 3	
Annie Laurie -----	Ruffled light rose pink	\$10.00	\$ 8.00	\$ 6.00
Bobby -----	Deep salmon with throat	25.00	20.00	16.00
Byron L. Smith ---	Lavender with yellow throat	20.00	16.00	12.00
Capt. Boynton -----	Leading lavender	12.50	10.00	8.00
Carmen Sylvia -----	Dependable white	16.00	12.00	9.00
Caruso -----	Extra early red with throat	20.00	16.00	12.00
Chas. Dickens -----	Tall deep violet	25.00	20.00	16.00
Copper Bronze -----	Modernistic orange	10.00	8.00	6.00
Crimson Glow -----	Popular red	10.00	8.00	6.00
Dr. Nelson Shoo'k -----	Ruffled Rose red	32.00	25.00	19.00
Evelyn Kirtland ---	Popular pink	13.00	12.00	9.00
Fay Lanphier -----	Mammoth watermelon pink	20.00	16.00	12.00

General Color	Per 1000 Bulbs			
	No. 1	No. 2	No. 3	
Golden Measure -----	Large yellow	\$16.00	\$12.00	\$ 9.00
Halley -----	Early salmon pink	10.00	8.00	6.00
Henry Ford -----	Plum purple	16.00	12.00	9.00
Herada -----	Well known mauve	10.00	8.00	6.00
John T. Pirie -----	Smoky Mahogany	20.00	16.00	12.00
Longfellow -----	LaFrance pink	20.00	16.00	12.00
Mrs. H. E. Bothin --	Ruffled late blush pink	12.50	10.00	8.00
Mrs. F. C. Peters --	Lilac pink	12.50	10.00	8.00
Mrs. P. W. Sisson --	Cameo pink	16.00	12.00	9.00
Peace -----	Late white with throat	10.00	8.00	6.00
Persia -----	Black-red	12.50	10.00	8.00
Purple Glory -----	Ruffled deep maroon-purple	32.00	25.00	19.00
Ruth Huntington --	Ruffled lilac pink	16.00	12.00	9.00

Any seedsman wishing to feature these 25 varieties can get complete descriptions from us upon request.

## Our special get acquainted offer on this Variety Collection made to build new Business and to make New Friends

25 Bulbs each of the above 25 varieties in 1st size (625 Bulbs in all — list value \$10.50) correctly labelled and carefully packed for only **\$9.00.** The same in second size Bulbs for **\$7.00,** 3rd size for **\$5.00.**

100 Bulbs each of the above 25 varieties in 1st size (2500 Bulbs in all — list value \$42.00) correctly labelled and carefully packed for only **\$35.00.** The same in second size bulbs for **\$25.00,** in 3rd size Bulbs for **\$19.00.**

**Just an idea for the enterprising retailer.** Buy the above collections and make your own **Blended Balanced Mixture** of High Class **Exhibition Gladiolus.** The retail trade buys more mixed than labelled lots

but they appreciate good Blended, Balanced Mixtures — there is **repeat business** in it for you and you can get a **better price.**

**Cultural directions and leaflet on thrip control free on request**

# And Here Are the Best Glads for Profitable Forcing

When you force a **Gladiolus Bulb** you want the **maximum percentage of salable bloom**, you want **colors you can use** and flowers that will stand some handling. You **must have varieties** that will **pay out over and above** production costs when the flowers are sold.

## TEN LEADERS FOR FORCING

**LOS ANGELES** (Houdyshell) Second Early. Delicate Shrimp pink with brighter throat marking. Splendid for cutting and in California it is called "the cut and come again" Gladiolus. Very vigorous and worthwhile. **A leader everywhere.** First size Bulbs, \$10.00 per 1000; second size, \$8.00; third size, \$6.00.

**ORANGE QUEEN** (Pfitzer) Second Early. A new and charming hue of Apricot-Orange. Form is also different. Altogether a more pleasing and worthwhile variety would be hard to find. **Ideal for cutting.** First size Bulbs \$10.00 per 1000; second size, \$8.00; third size, \$6.00.

**SOUVENIR** (Gravereau) **Early.** Pure Golden Yellow primulinus variety. Has the charm of yellow silk. Just the color for indoor decorations. One of the most useful Gladiolus. Very fine combined with Veilchenblau or Annie Laurie. First size bulbs, \$10.00 per 1000; second size, \$8.00; third size, \$6.00.

**MRS. FRANK PENDLETON** (Kunderd) Late Mid-Season. Bright rose-pink on white ground. A mammoth blotch of rich carmen red is overlaid on the lower petals. **A popular favorite everywhere.** Always dependable. First size Bulbs \$10.00 per 1000; second size \$8.00; third size, \$6.00.

**NANCY HANKS**, (Salbach) Early Mid-season. Apricot, tinted Orange-pink, with red markings in throat. Medium height, flowers large, with several open. **In demand everywhere.** First size Bulbs \$12.50 per 1000; second size, \$10.00; third size \$8.00.



**RED BARNEY**

For greenhouse forcing we recommend only first size Bulbs for benching after January 15.

For out-of-doors in the South second and third size bulbs may be planted any time after December 15 according to local conditions.

## TEN LEADERS COLLECTION

**VIRGINIA** (Scarlet Princeps) (Kunderd) Mid-season. "This variety is still the vogue." Scarlet Red with slightly deeper throat. **A wonderful bedding or landscape variety and a superb forcer.** Several large round blooms are open at one time. First size Bulbs, \$10.00 per 1000; second size, \$8.00; third size, \$6.00.

**MAIDENSBLUSH.** Early. Delicate Pink, with lighter Pink in the throat. **Graceful, dainty and beautiful, but inexpensive,** due to its great vigor. Often produces several spikes from one bulb. First size Bulbs, \$8.00 per 1000; second size, \$6.00; third size, \$4.50.

**KARL VOLKERT**, (Pfitzer) **Early.** Bright light Scarlet Red, with lighter throat marking. **Form and placement excellent. Superb for cutting.** Especially beautiful under artificial light. First size Bulbs, \$10.00 per 1000; second size, \$8.00; third size, \$6.00.

**E. J. SHAYLOR**, (Kunderd) Second Early. Ruffled Rose-pink with minute violet fleckings. Flowers medium in size and spikes tend to be short, but a favorite florists' flower. First size Bulbs, \$10.00 per 1000; second size, \$8.00; third size, \$6.00.

**SCHWABEN** (Pfitzer) Late. Large spikes, with many flowers open at one time, often rather closely placed. Color Citron Yellow, with small amaranth Purple spots in throat. **Still a leader though not new.** First size Bulbs, \$10.00 per 1000; second size, \$8.00, third size, \$6.00.

## TEN LEADERS COLLECTION

Forcing special 100 each of above 10 varieties in first size (1000 Bulbs in all) for **\$10.00**. The same in second size bulbs for **\$7.50**, in third size Bulbs for **\$6.00**. All correctly labelled and carefully packed.

## OTHER GOOD VARIETIES FOR FORCING ARE

	Per 1000 Bulbs		
	No. 1	No. 2	No. 3
BELINDE, rich cream, New	\$20.00	\$16.00	\$12.00
FLAMING SWORD, early red	12.50	10.00	8.00
GOLD EAGLE, early yellow	12.50	10.00	8.00
MAD. VON KONIJNENBERG, Violet-blue	32.00	25.00	19.00
MARIE KUNDERD, early white	25.00	20.00	16.00

	Per 1000 Bulbs		
	No. 1	No. 2	No. 3

MARY FREY, Lilac-pink or orchid	\$20.00	\$16.00	\$12.00
MYRTLE, appleblossom pink	16.00	12.00	9.00
PHAENOMEN, pink and cream	20.00	16.00	12.00
RED BARNEY, bright red	25.00	20.00	16.00
WHITE BUTTERFLY, early white	16.00	12.00	9.00

These ten varieties merit a trial in every greenhouse where glads are grown.

## 4 BEST NOVELTIES

**A Novelty to take must be distinctly different, unusual**  
**CRINKLESS**, (Kunderd) Late Mid-Season. Intensely ruffled rose-pink. Charming as a bouquet flower. Stock limited. First size Bulbs \$32.00 per thousand, second size \$25.00, third size \$19.

**HEAVENLY BLUE**, (Pfitzer) Second Early. This novelty has created a sensation everywhere on account of **unusual color and pleasing form**. Heliotrope lilac in color, somewhere near sky blue. Stock limited. First size Bulbs \$70.00 per thousand, second size \$55.00, third size \$40.00.

**HERBSTZAUBER**, (Pfitzer) **Very late.** Wonderful orange-salmon red. The large flowers are borne on a tall stalk which

and **worthwhile. These four have lead in sales for years** should be staked securely as they tend to become top heavy. **Brighten your October days with baskets of this beautiful novelty.** First size bulbs \$55.00 per thousand, second size \$40.00, third size \$32.00.

**HOLLYHOCK**, (Kunderd) Early mid-season. A striking novelty of merit. Color white with just enough cream to give character. Lower petals blotched violet-red. The **large, round, ruffled flowers** are apt to be top-heavy and the spikes should always be cut as soon as the first flower opens, unless they are securely staked. **Wonderful as an exhibition cut flower.** First size Bulbs \$70.00 per thousand, second size \$55.00, third size \$40.00.

NOTE THE MANY NOVELTIES

**GEORGE W. HUNTER—Grower**

R. F. D. No. 4, Dowagiac, Mich.

Your favorite flower  
the Gladiolus

Mechanically Graded, Hand Selected Stock

**SPECIAL OFFERING FOR CASH WITH ORDER**

**Gladiolus Bulbs Ready Now — Daily Shipments**

These prices are in effect only until our regular list is ready. Wise buyers will not delay covering their full requirements. We can supply many other varieties. Please submit your list of requirements for quotations.

Variety	Color	Per 1,000 Bulbs			Variety	Color	Per 1,000 Bulbs		
		No. 1	No. 2	No. 3			No. 1	No. 2	No. 3
Aflame	Flame Red	\$40.00	\$32.00	\$25.00	Morocco	Black-Red	70.00	55.00	40.00
Aida	Violet-Purple	70.00	55.00	40.00	Marshall Foch (K)	Salmon-Pink	25.00	20.00	16.00
Alice Tiplady	Orange-Saffron	10.00	8.00	6.00	<b>Mary Frey</b>	Orchid-Pink	20.00	16.00	12.00
Annie Laurie	Light Rose-Pink	10.00	8.00	6.00	Mary Stearns Burke	Autumn Yellow	20.00	16.00	12.00
Ave Maria	New Violet-Blue	70.00	55.00	40.00	Ming Toy	Buff Yellow	10.00	8.00	6.00
Battle Creek	Violet-Purple	25.00	20.00	16.00	Minuet	Large Lavender	32.00	25.00	19.00
<b>Belinde</b>	Large Cream	20.00	16.00	12.00	Moonkist	Light Yellow	25.00	20.00	16.00
Berty Snow	Orchid-Pink	40.00	32.00	25.00	Mrs. H. E. Bothin	Late Light Pink	12.50	10.00	8.00
Betty Nuthall	Orange-Pink	40.00	32.00	25.00	Mrs. Leon Douglass	Tall Salmon	16.00	12.00	9.00
Betty Lucille	Perfect Pink	70.00	55.00	40.00	Mrs. F. C. Hornberger	Late White	Sold	12.00	9.00
<b>Bobby</b>	Deep Salmon	25.00	20.00	16.00	Mrs. Francis King	Popular Red	10.00	8.00	6.00
Byron L. Smith	Popular Lavender	20.00	16.00	12.00	Mrs. Arthur Meeker	American Beauty	25.00	20.00	16.00
Capt. Boynton	Standard Lavender	12.50	10.00	8.00	Mrs. Dr. Norton	Pink and Cream	10.00	8.00	6.00
Carmen Sylva	Large White	16.00	12.00	9.00	Mrs. Frank Pendleton	Pink with Throat	10.00	8.00	6.00
Caruso	Early Red	20.00	16.00	12.00	<b>Mrs. F. C. Peters</b>	Late Orchid-Pink	12.50	10.00	8.00
Catherine Coleman	Tall Pink	40.00	32.00	25.00	Mrs. P. W. Sisson	Light Pink	16.00	12.00	9.00
<b>Chas. Dickens</b>	Deep Violet	25.00	20.00	16.00	Myrtle	Early Pink	16.00	12.00	9.00
Chateau Thierry	Orange-Red	10.00	8.00	6.00	<b>Nancy Hanks</b>	Orange-Pink	12.50	10.00	8.00
Chocolate Queen	New Smoky	25.00	20.00	16.00	Niagara	Creamy Yellow	16.00	12.00	9.00
Commander Koehl	Dark Red	70.00	55.00	40.00	Odin	Early Salmon	10.00	8.00	6.00
<b>Copper Bronze</b>	Copper & Bronze	10.00	8.00	6.00	<b>Orange Queen</b>	Orange-Yellow	10.00	8.00	6.00
Crimson Glow	Popular Red	10.00	8.00	6.00	Orange Wonder	Good Orange	70.00	55.00	40.00
Crinkles	Rose-Pink	32.00	25.00	19.00	Paul Pfitzer	Best Violet	40.00	32.00	25.00
Dr. F. E. Bennett	Bright Red	16.00	12.00	9.00	Peace	Late White	10.00	8.00	6.00
Dr. Nelson Shook	Rose-Red	32.00	25.00	19.00	Peach Rose	Rose-Pink	20.00	16.00	12.00
E. J. Shaylor	Rose-Pink	10.00	8.00	6.00	Persia	Black-Red	12.50	10.00	8.00
Emile Auburn	Smoky Pink	32.00	25.00	19.00	<b>Pfizer's Triumph</b>	Mammoth Orange-Red	32.00	25.00	19.00
Eugene Lefebvre	Rose-Pink	32.00	25.00	19.00	Phaenomen	Salmon-Pink & Yellow	20.00	16.00	12.00
<b>Evelyn Kirtland</b>	Popular Pink	16.00	12.00	9.00	Pink Perfection	Perfect Pink	32.00	25.00	19.00
Fay Lanphier	Large Pink	20.00	16.00	12.00	Pink Wonder	Light Pink	16.00	12.00	9.00
Fern Kyle	Creamy White	20.00	16.00	12.00	Principine	Red with White Throat	10.00	8.00	6.00
Flaming Sword	Early Red	12.50	10.00	8.00	<b>Purple Glory</b>	Maroon-Purple	32.00	25.00	19.00
Golden Dream	Tall Yellow	12.50	10.00	8.00	Rajah	Dark Red	32.00	25.00	19.00
Gold Eagle	Early Yellow	12.50	10.00	8.00	Red Barney	Bright Red	25.00	20.00	16.00
Golden Frills	Early Yellow	12.50	10.00	8.00	Rev. Ewbank	Lavender-Blue	Sold	20.00	16.00
<b>Golden Measure</b>	Large Yellow	16.00	12.00	Romance	Smoky Combination	10.00	8.00	6.00	
Gretchen Zang	Late Pink	10.00	8.00	Rose Ash	Smoky-Lavender	12.50	10.00	8.00	
Halley	Early Salmon	10.00	8.00	Rose Glory	Rose-Pink	16.00	12.00	9.00	
Heavenly Blue	Pale Violet-Blue	70.00	55.00	40.00	<b>Ruth Huntington</b>	Violet-Pink	16.00	12.00	9.00
Helga	Salmon-Pink	8.00	6.00	Salmon Beauty	Salmon-Pink	8.00	6.00	4.50	
<b>Henry Ford</b>	Plum Purple	16.00	12.00	Scarlet Princeps	Popular Red	10.00	8.00	6.00	
Herada	Standard Mauve	10.00	8.00	Schwaben	Citron Yellow	10.00	8.00	6.00	
Herbstzauber	Orange-Salmon	55.00	40.00	<b>Souvenir</b>	Bright Yellow	10.00	8.00	6.00	
Hollyhock	White with Throat	70.00	55.00	Starbright	Straw Yellow	25.00	20.00	16.00	
Jane Addams	Lavender-Pink	55.00	40.00	The Orchid	Lavender-Pink	25.00	20.00	16.00	
Jean du Tailles	Blotched Salmon	55.00	40.00	The Vamp	Pink with Blotch	25.00	20.00	16.00	
<b>John T. Pirie</b>	Novelty Smoky	20.00	16.00	<b>Veilchenblau</b>	Best Violet-Blue	32.00	25.00	19.00	
Karl Volkert	Extra Early Red	10.00	8.00	Violet Glory	Violet-Red	Sold	20.00	16.00	
King of the Oranges	Excellent Orange	32.00	25.00	Virginia	See Scarlet Princeps	10.00	8.00	6.00	
Krelage's Favorite	Early Red	10.00	8.00	Virginia Hale	Salmon-Pink & Cream	20.00	16.00	12.00	
Le Marechal Foch	Large Pink	10.00	8.00	<b>W. H. Phipps</b>	Popular Pink	16.00	12.00	9.00	
Lilywhite	Early White	10.00	8.00	White Butterfly	Early White	16.00	12.00	9.00	
Longfellow	Popular Pink	20.00	16.00	Yvonne	Large Blush	20.00	16.00	12.00	
Los Angeles	Shrimp Pink	10.00	8.00	Zona	Pink, Red & Yellow	16.00	12.00	9.00	
<b>Mad. von Konijnenburg</b>	Violet-Blue	32.00	25.00	<b>Primulinus Mixture</b>	Best Blend	6.00	4.50		
Magic	Light Violet	32.00	25.00	Cheap Standard Mixture	Very Good	7.00	5.00		
Maidensblush	Early Pink	8.00	6.00	Regular Florists' Mixture	Extra Good for Cutting	8.00	6.00	4.50	
Maine	Late White	16.00	12.00	<b>Special Exhibition Mixture</b>	Wide Range of Colors	10.00	8.00	6.00	
Marie Kunderd	Early White	25.00	20.00	Fancy Blended Mixture	Equal Proportions	12.00	10.00	8.00	
Marmorata	Mauve Gray	55.00	40.00						

Take advantage of the above Harvest-time Offer. We will advance prices soon